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# DEAR FRIENDS

## FROM THE DESK OF OUR EXECUTIVE DIRECTOR

Last year marked a turning point for VistAbility. Despite continuing to experience challenges from the pandemic, we successfully adapted to our new normal and were able to safely maintain our critical services for the community. This being our first Annual Report since the pandemic began, I am pleased to share with you our summarized financial performance, economic impact, and some highlights of our service accomplishments. Through the commitment and hard work of our COVID-19 Task Force, we were able to implement our plan for returning to in-person services. By June 30, 2022, over 90% of our participants were receiving in-person services at least 1 day per week, with our Supported Employment and Early Start programs achieving 100% full-time. This achievement is a testament to the hard work and dedication of our staff for serving the community.

Throughout the year, we have remained committed to promoting safety and wellbeing. In collaboration with community partners, we hosted three vaccine clinics at our program locations, bringing hundreds of vaccinations to our staff, participants, and friends during a time of extremely short supply. Through our collaborations with Contra Costa County and State Council on Developmental Disabilities, we provided our George Miller Center Concord site as a hub for distributing millions of pieces of much needed PPE and testing resources to various agencies around the County. Through that partnership, we were able to secure ample PPE donations to support our staff, participants, and families.

The year ahead looks very promising for VistAbility, and we are excited to be moving forward with many of our strategic initiatives that were placed on hold due to the pandemic! We know that our success would not be possible without our dedicated staff and the partnership of our stakeholders and donors. With that solid foundation, we will continue striving for our mission by enriching the lives of the people we serve.

– John Bolle, Executive Director



VistAbility was founded by parents and family members of people with intellectual and developmental disabilities. Their vision has always and continues to guide everything we do. Incorporated in 1965, we've become a leader in the field, supporting people with intellectual and developmental disabilities.

Known for providing high quality, cost-effective services, we serve over 1,000 children and adults in Contra Costa County every day at 13 agency locations and in hundreds of homes, businesses, and community settings, county-wide.

**VISTABILITY EXISTS TO ENHANCE AND ENRICH THE LIVES OF CHILDREN WITH SPECIAL NEEDS AND ADULTS WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES. TOWARD THAT END WE PROVIDE DIRECT SERVICES AND ADVOCACY TO ASSIST THOSE WE SERVE IN ACHIEVING THEIR HIGHEST LEVEL OF PERSONAL INDEPENDENCE AND SELF-SUFFICIENCY.**

We support hundreds of individuals to access their communities every day and we are proud and humbled to be the largest employer of people with intellectual and developmental disabilities in the East Bay.

MISSION





# YEAR IN REVIEW

1/4

OF THE PARTICIPANTS WHO LEFT OUR PROGRAMS GRADUATED TO A MORE INDEPENDENT SETTING.

87%

of all revenue went directly into our programs.



WE RECEIVED  
**\$1,072,558**  
in private donations.

WE PAID OVER  
**\$11 Million**  
in wages.

WE SUPPORT

68

people in competitive integrated employment,

90%

of which have held their job for more than 1 year.

90%

of employers are **SATISFIED OR VERY SATISFIED** with our job coaching services.

98.5%

satisfaction of participants and families with our programs.

We provide employment services to

**300 ADULTS**

with intellectual and developmental disabilities.

Our staff speaks

**19** | **DIFFERENT LANGUAGES.**

WE SERVE OVER

**1000**

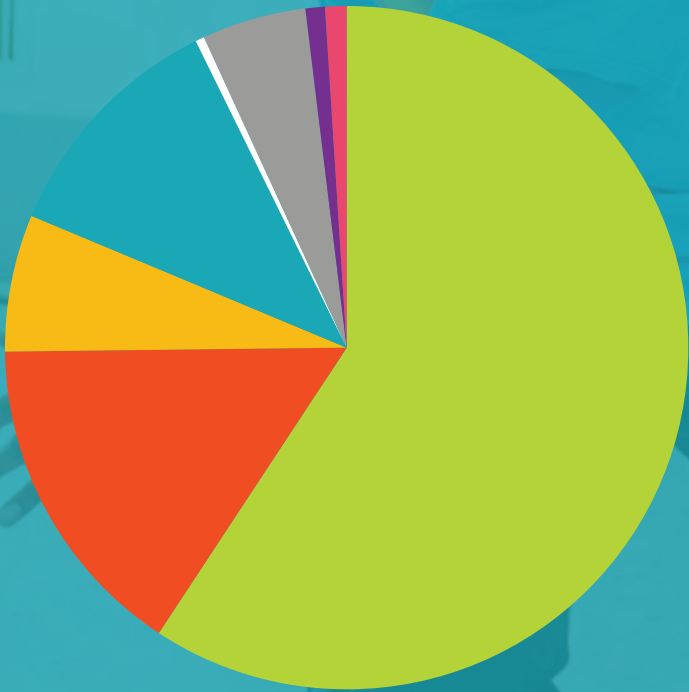
children, adults and families every day.



# REVENUE & SUPPORT

Revenue Source	2021-22	2020-21
REGIONAL CENTER OF THE EAST BAY	\$10,139,180	\$9,692,499
CONTRA COSTA COUNTY AND OTHER GRANTS	\$2,661,070	\$2,303,596
PRODUCTION / EMPLOYER CONTRACTS	\$1,109,324	\$907,862
DEPARTMENT OF REHABILITATION	\$1,953,546	\$1,991,304
CONTRIBUTIONS	\$72,047	\$154,285
IN-KIND DONATIONS	\$842,949	\$540,000
MERCHANT SALES	\$157,562	\$12,459
OTHER	\$172,908	\$596,381
	\$17,108,586	\$16,198,386

REGIONAL CENTER OF THE EAST BAY	59.26%
CONTRA COSTA COUNTY AND OTHER GRANT	15.55%
PRODUCTION /EMPLOYER CONTRACTS	6.48%
DEPARTMENT OF REHABILITATION	11.42%
CONTRIBUTIONS	0.42%
IN-KIND DONATIONS	4.93%
MERCHANT SALES	0.92%
OTHER	1.01%



Expenditures	2021-22	2020-21
PERSONNEL	\$11,874,522	\$11,289,156
OCCUPANCY	\$2,324,603	\$1,786,103
EQUIPMENT/VEHICLES	\$611,408	\$431,394
PROFESSIONAL SERVICES	\$476,324	\$319,265
PRODUCTION MATERIAL	\$635,286	\$334,724
SUPPLIES	\$513,507	\$114,811
COMMUNICATIONS	\$208,147	\$176,969
STAFF TRAVEL/TRAINING	\$56,474	\$34,132
FUNDRAISING	\$25,758	
LICENSING AND TAXES	\$83,351	\$54,558
OTHER	\$637,024	\$384,453
	\$17,446,404	\$14,925,564

